1. Worked with clients to develop financial planning strategies and solutions through evaluation of finances.
2. Targeted accounts at senior and executive levels and secured funding for future initiatives.
3. Liaised with customers and funding sources to identify and remove roadblocks to business funding.
4. Negotiated with finance companies for optimal financing opportunities for clients.
5. Educated and worked with clients on ROI terms to find accurate solutions.
6. Built and deepened productive relationships with prospective and competitive customers to drive sustained growth.
7. Worked with clients and finance companies to find optimal solutions for financing.
8. Offered competitive commercial banking solutions and retail financing options.
9. Worked with clients to provide competitive commercial banking solutions and retail financing plans.
10. Acted as liaison between customers and funders to increase overall funding by [Number]% and remove financial roadblocks.
11. Monitored all company inventory to ensure stock levels and databases were updated.
12. Conducted research, gathered information from multiple sources and presented results.
13. Identified issues, analyzed information and provided solutions to problems.
14. Completed minor preventative maintenance and mechanical repairs on equipment.
15. Worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
16. Handled day-to-day running of [project or department or task], ensuring high levels of productivity and progression.
17. Participated in continuous improvement by generating suggestions, engaging in problem-solving activities to support teamwork.
18. Worked closely with [job title] to maintain optimum levels of communication to effectively and efficiently complete projects.
19. Maintained and repaired facilities, equipment and tools to achieve operational readiness, safety and cleanliness.
20. Managed team of [number] employees, overseeing hiring, training, and professional growth of employees.